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FOOD PROCESSING AND TECHNOLOGY

Published by Food Industries Welfare Association (Regd.)



**BETTER INGREDIENTS..
BETTER FOOD**



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VITA AGRO INDUSTRIES PVT. LTD.

Established in the year 2004, Vita Agro Processed Foods, Sanvi Ingredients Pvt. Ltd. are Pioneers in the manufacturing and supply of tantalizing range of Spices and Seasonings for Chips, Kurkure Sticks, Wafers, Puffs, Fryms, Popcorn and other extruded snacks. Their range also includes Seasoning for Dry fruits, Noodles, Spaghetti, Pizza, pasta, Biscuits & Fries. They have more than 250 customize seasoning blends which make aside of the race. These seasonings have a long-lasting effect on the taste buds and leave one craving for more. Under the guidance of mentors and guide. Mr. Yatender kr. Gupta as managing Director and Mr. Ashish Gupta as Director and with a vision to revolutionize this business segment, the company has been able to carve a niche in the market. They had started with a humble aim of manufacturing and supplying food items and since then they have spread their wings in the domain. The company's turnover has scaled up to pillions with clients support in a short span of time.

Quality is Paramount:

Quality is the most integral step at the finishing – end of all production activities. Right from the beginning of the process to its end, their total production is supervised by a skilled team of experts who carry out the manufacture of total nutritious and healthy food products. Their spices and seasonings have to pass through stringent quality checks for various quality parameters. They also have Quality controllers who ensure that the end product conforms to international-quality standards. They also lay prime emphasis on quality packaging to ensure damage-free delivery during transit. Their products are packaged in top grade packaging materials to keep the nutrients intact. It also helps in keeping them fresher for longer periods of time. The raw materials are also sourced from reliable vendors with whom we have long standing relationships.

Mission & Vision:

They strongly believe “Success is a journey, not a destination”. Based on this philosophy, they have been constantly aiming towards achieving highest quality standards and perfection in providing our customers with maximum satisfaction. They have a strong presence in the market – today and the credit goes to our team of dedicated professionals. They have made the most difficult tasks look easy and retained the quality features of our products at all given points of time. They are highly experienced and have a long-standing credibility in this industry. Their perseverance and hard work have not only helped them reach the pinnacle of success but has also given us the faith that anything can be achieved. They provide their team members with a healthy work environment as well as with regular training sessions to brush their skills as per the changing trends.

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Company's Profile

We dedicate our growth of Design Concepts to my father honorable Shri D.P. Rawat, who started journey of this company in the year 1996.

At **Design Concepts**, we specialize in understanding the impact and implications that design may have on your business. We are a creative packaging design company which ensures our client's products are noticed by their consumers at first sight so our clients can win their trust. Our designs are centred around processes that are structured to help keep your projects on target, on time, on budget and error free.

We believe in making things better. We deliver powerful results by creating meaningful connections between people and brands. Because we're not just designers, we're real people engaged in solving problems for others with design thinking and we are your design solution provider.

We believe in effective design as your creative partner will give your business a competitive edge. We really listen to our clients desired outcomes. We research, form an understanding, then improve the perception of a company or brand within their target market. We offer high quality graphic design and creative services for all visual communications from corporate design to brand design.

Our mission is to improve our client's business by truly understanding their objectives and delivering above expectation. Our aim is to provide outstanding service and effective creative solutions that not only earn return custom, but oblige our clients to recommend us to others.

Design Concepts is a creative services team dealing into powerful product and retail packaging design, innovative packaging concepts, engaging graphic design, and ground-up brand development. We engage with each client to understand what the packaging program needs to convey and how it aligns to the company's overall brand objectives; as well meeting required budget, and timeline parameters.

Design Concepts is constantly developing new production techniques and material processes to enhance look & feel of packaging design.

Design Concepts offers a host of creative services available to clients worldwide allowing them to select from basic file support to full-service design conceptualization and production. Which includes :

Design Concepts are working on latest systems of Apple Macs and PC also.

- Packaging Designing
- Creative Packaging Concepts
- Branding
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- Corporate Designing
- Product Photography
- Specialized in metallize prints before printing

"We'll enhance your product brand with packaging design that shines."



Honorable Shri D.P. Rawat

OUR TEAM

We have creative team of dedicated and skilled personnel who are extremely creative in designing, understand your environment and needs, budget and latest technologies in the market to help build a perfect design solution for your business and that's what make **Design Concepts** such an interesting place to work.

Design Concepts is comprised of a team with creative minds who share the same enthusiasm and determination in developing creative packaging design.

We have passion for what we do. We are innovators, designers, creators, and strategic partners. We are **Design Concepts**.

At our core, we are...

Thoughtful. In other words, we think before we speak. Our specialized knowledge and strategic emphasis make us different.

Dedicated. Our efforts are focussed on understanding your needs and familiarizing ourselves with your landscape - it's how we create brands that are real.

Driven. We never settle for what is. We are always improving processes to deliver the best possible work for you. And, it's how we're behind many of the world's strongest and most iconic brands.

Passionate. Passion runs deep at Design Concepts. Our work isn't what we do; it's who we are.



Our Global Presence

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Chief Editor
Dr. GIRISH GUPTA

FIWA - A NEW MILESTONE IN INDIA'S PROCESS FOOD INDUSTRY

With the best wishes and compliments for new year 2022 to our prime members, readers, advertisers, corporate sector and also the stake holders of the whole food processing industry, I am quite delighted to announce the publication of the fourth issue of "Food Processing and Technology" by FIWA (Food Industries Welfare Association). In a short span of less than one year, FIWA has made really good progress. We sponsored seminar & workshops on Extruded Food also supported "FoodTech Asia Exhibition at Nepal. Participated in various Exhibitions, met Govt authorities to plead our case for rationalization of GST rates etc. Our sincerest Thanks to all in the fraternity for sincere support in this regard. FIWA Magazine aptly christened" Food Processing & Technology "to be published on quarterly basis is designed specially to keep the food processing units abreast of the latest worldwide developments in Food Processing, new products and processes, additives, research programmes, regulatory issues, digital uses, training aids & seminars etc. FIWA- hereby appeal to consider and approve to reduce GST on Extruded Snacking products covered under HSN 21069000 from 12 % to 5 % with ITC facility . All Our members use primarily agriculture produce like Rice, Potato, Banana, Corn, Besan, Pulses etc to produce & market variety of Processed Food Snack Items for consumers of all age groups & profile in Rural and Urban areas. Our Members are thus the catalyst in a way to help improve Framers Income in the process by using these Agriculture Produce Items. FIWA with its coveted objective to help Micro Small & Medium Sector Industries intends to set up CFC Common Facilities Centre for use by Members & Stakeholders and also to impart Skill Proficiency Training.

At the end , we all in FIWA solicit your support as ever to make all our endeavors a grand success and we all wish you a very Prosperous Business Innings in times Ahead

Jai Hind
Dr. Girish Gupta

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CLUSTER DEVELOPMENT FOR MSME GROWTH



INTRODUCTION:

Micro, Small and Medium Enterprises (MSMEs) in India have been evolved considerably since independence of India. Merely from being referred as the Small Scale Industries (SSI) sector in the 60s and 70s, the MSME sector has progressed in large scale and in the scope of business activities over the years. Today, MSMEs are present throughout the sectors (manufacturing, trade and services) in India. Thereby constituting a very formidable component of the country's Outstanding economic growth. The key achievement of MSMEs over time has been their talent in utilizing available domestic resources to deliver quality products and services, these firms have made their presence felt across India's key sectors as well as in prominent export markets. The MSME sector remains a key driving force for India's complete transition from an agrarian economy to an industrialized one. About MSME it is said it is more scattered and heterogeneous sector. So in order to grow and develop the industry in the sector the cluster approach has taken the birth. Government banks financial institutions are promoting developing encouraging the systematic approach of developing the concept of cluster. The clusters have lot potential. The approach can help for development of MSME as well as industrialization and development of economy.

WHAT IS CLUSTER:

A cluster is a sectoral and geographical concentration of enterprises, i.e. Micro, Small and Medium Enterprises, manufacturing same or related products facing common opportunities and threats. "Sectoral and geographical" means physical presence of a number of enterprises at one place or within a small radius. The clusters can give rise to the emergence of specialized suppliers of raw materials, machinery and spares, human skills, product related services etc. The presence of the cluster gives way to create a conducive ground for the development of inter-firm co-operation and specialization as well as cooperation among public and private local institutions to further promote the sector.

ESSENTIAL CHARACTERISTICS:

The essential characteristics of enterprises in a cluster are:

- ⊙ Commonality in the methods of production, quality control & testing, energy conservation, pollution control etc.
- ⊙ Same level of technology and marketing strategy/practices.
- ⊙ Presence of active channels for communication among the members of the cluster and Common challenges and opportunities.

ADVANTAGES OF A CLUSTER APPROACH:

At the individual firm level it helps to overcome disadvantages of economies of scale and weak capital base and enhance competitiveness by leveraging the advantages of flexible structure and faster decision making process. At the cluster level, as a whole, it facilitates to face market challenges, quicker dissemination of information, sharing of knowledge and best practices, better cost effectiveness due to distribution of common costs and wider public appropriation of benefits. The cluster approach provides an effective and dynamic path for inducing competitiveness by ensuring inter-firm cooperation through networking and trust. The geographic proximity of the enterprises with similarity of products, interventions can be made for a large number of units that leads to higher gains at a lower cost, which in

turn helps in their sustainability. The cluster approach thus aims at a holistic development covering areas like infrastructure, common facility, testing, technology & skill Upgradation, marketing, export promotion etc. This may be designed to cover industrial estates as well as natural clusters located at any place.

PROCESS OF CLUSTER DEVELOPMENT:

The Ministry of Micro, Small and Medium Enterprises (MSME) has laid special emphasis on development of clusters in 1998 through a scheme know as Technology Upgradation & Management Programme (UPTech). It was focused mainly on technology. In August 2003 the scheme was renamed as Small Industry Cluster Development Programme (SICDP) adopting holistic approach of development of clusters comprising of marketing, exports, skill development, technology upgradation, setting up of common facility centers, testing, quality control etc.

The interventions implemented till March 2006 consisted mainly in "soft" areas with activities like diagnostic studies, trust building, capacity building, training & counseling, market development etc. The hard interventions directed towards assistance in technology Upgradation, testing, quality standardization in the form of Common Facility Centers (CFCs) needed to be suitably incorporated. In October 2007, the erstwhile Cluster Development scheme "Small Industries Cluster Development Programme (SICDP)" was renamed as "Micro and Small Enterprises Cluster Development Programme (MSE-CDP)". It was also decided that the "Integrated Infrastructural Development (IID) Scheme shall be subsumed in MSE-CDP for providing developed sites for new enterprises and Upgradation of existing industrial infrastructure. A comprehensive MSE-CDP is being administered by the Office of Development Commissioner (MSME), Ministry of MSME since then.

KEY OBJECTIVES OF MSE-CDP SCHEME :

- ⊙ To support the sustainability and growth of MSEs by addressing common issues such as improvement of technology, skills & quality, market access, etc.
- ⊙ To build capacity of MSEs for common supportive action through formation of self help groups, consortia, Upgradation of associations, etc.
- ⊙ To create/upgrade infrastructural facilities in the new/existing Industrial Areas/Clusters of MSEs.
- ⊙ To set up Common Facility Centres (for testing, training, raw material depot, effluent treatment, complementing production processes, etc).
- ⊙ Promotion of green & sustainable manufacturing technology for the clusters so as to enable units switch to sustainable and green production processes and products.

KEY OBJECTIVES OF MSE-CDP SCHEME :

Detailed study of the features of the clusters with due care and application are essential prerequisites for selection of a cluster of the right type. The criteria may vary to some extent depending on the type of clusters and the goals sought to be achieved through the cluster development initiatives. However, broadly, the following illustrative aspects should be kept in view:

- ⊙ Importance of the cluster(s) in terms of number of units, employment, production, exports etc
- ⊙ Existence of critical gaps in technology, product quality, common facilities, skill upgradation, availability of raw material, marketing support, etc.
- ⊙ Viability of the cluster
- ⊙ Vibrancy of local industry association and/or interest evinced by other institutions engaged in development, financing and MSME promotion in development of the cluster.

Social and environmental considerations like gender inequalities, poverty conditions, need for employment generation, pollution scenario etc

Cluster with sizeable presence of

- ⦿ women entrepreneurs
- ⦿ Entrepreneurs belonging to the disadvantaged section of the society like the SC, ST, Minorities etc. and
- ⦿ micro enterprises as such could be given preference, other things being equal, during selection of clusters under the programme

NATURE OF ASSISTANCE/COMPONENTS OF MSE CDP SCHEME:

(1) Common Facility Centers (CFCs):

The Gol grant will be restricted to 70% of the cost of Project of maximum Rs.20.00 crore. Gol grant will be 90% for CFCs in NE & Hill States, Island territories, Aspirational Districts/LWE affected Districts, Clusters with more than 50% (a) micro/ village or (b) women owned or (c) SC/ST units. The cost of Project includes cost of Land (subject to maximum of 25% of Project Cost), building, pre-operative expenses, preliminary expenses, machinery & equipment, miscellaneous fixed assets, support infrastructure such as water supply, electricity and margin money for working capital.

(2) Infrastructure Development

The Gol grant will be restricted to 60% of the cost of Project (Rs. 10.00 crore for Industrial Estate & Rs. 15.00 crore for Flatted Factory Complex). Gol grant will be 80% for Projects in NE & Hilly States, Island territories, Aspirational Districts/LWE affected Districts, industrial areas/estates/ Flatted Factory Complex with more than 50% (a) micro/village or (b) women owned or (c) SC/ST units.

(3) Marketing Hubs/Exhibition Centres by Associations:

The Gol grant will be restricted to 60% of the cost of Project of maximum Rs.10.00 crore for Product Specific Associations with BMO rating of Gold Category and above from NABET (QCI) and 80% for Associations of Women Entrepreneurs. Remaining project cost is to be borne by SPV/State Government.

(4) Thematic Interventions:

The Gol grant will be restricted to 50% of total cost of maximum 5 activities not exceeding Rs.2.00 lakh for each activity. As such the maximum Gol grant under this component for each CFC would be Rs.10.00 lakh. Remaining cost would be borne by SPV/State Government.

(4) Support to State Innovative Cluster Development Programme:

In order to strengthen this activity, this component would provide co-funding of the CFC projects of State Cluster development Programme on matching share basis. The Gol fund would be limited to State Government share or Rs.5.00 crore whichever is lower. The assistance would be 90% of project cost in respect of CFC projects in North East / Hilly States, Island territories, Aspirational Districts / LWE affected Districts, as well as for projects where beneficiaries are SC / ST / Women owned enterprises, as per the scheme guidelines of State Cluster Development Programme.

IMPLEMENTING AGENCIES:

ADMISSIBLE ACTIVITY	IMPLEMENTING AGENCY
Setting up of CFC	<ul style="list-style-type: none">• Institutions of Ministry of MSME• Organizations of State Governments• National and international institutions engaged in development of the MSE sector.• Any other institution/agency approved by the Ministry of MSME
Infrastructure Development Projects	State/UT Governments through an appropriate State Government /UT Agency with a good track record in implementing such Projects.
Marketing Hub/ Exhibition Centres	State Government/UT Agency with a good track record in implementing such Projects.
Thematic Intervention	<ul style="list-style-type: none">• Institutions of Ministry of MSME• Organizations of State Governments

WHO CAN APPLY:

Clusters, Industrial Associations/ Consortia.

WHO TO APPLY:

Online applications can be filled at <https://cluster.dcmsme.gov.in>. Hard copy of applications need to be sent through State Governments or their Autonomous Bodies or field institutes of the Ministry of MSME i.e., MSME- DIs. The proposals are to be approved by the Steering Committee of MSE-CDP. Website: <http://www.dcmsme.gov.in/MSE-CDProg.htm>

WHOM TO CONTACT:

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NAVIN MOTANI

G. M. Exim Private Limited



About the Company

M/s G.M. Exim Private Limited is a private limited company registered under Companies Act 1956, having Corporate Identity Number U51497BR1995PTC006760. It was incorporated on 29.09.1995. The said company has its registered office at Ashiana Chambers, Exhibition Road Patna- 800001, Bihar Our superior quality products have made us a Prominent Manufacturer, Trader and Supplier of a wide range of Extruded Snacks and Namkeen Items. The Company Manufactures Snacks Items under ALANO Brand such as Rings, Puffs, Cheese Balls, TukTak, Funtos, Pizzo and other Fryums products. These products are known for their unique taste, health properties and hygienic production. Our company believes in maintaining a healthy and cordial relationship with our clients. Hence, we are very transparent in our dealings and deliver best value products within the committed time frame. The company has its manufacturing unit in Hajipur, Vaishali and Distribution Network spread across Bihar, Alano products are available at all major Food Markets, Super Markets and Provision stores.

About the Promoters

Sri Navin Kumar Motani is about 46 years old and having 23 years of experience in snacks industry by virtue of his association with M/s L. N. Sales Private Limited. During his tenure in snacks industry, he has established marketing network to market the snack food products. He is B.Com by qualification.

Sri Sunil Kumar Gupta is about 42 years old and having 20 years of experience in FMCG industry by virtue of his association with M/s Anmol Biscuits Limited. During his tenure in FMCG industry, he has established marketing network to market the snack food products. He is B.Com by qualification.



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regulatory compliances, product development etc provides total end to end solutions, from idea to raw material selection to engineering to processing and finally packing as per consumer needs.

"FOODEES GROUP OF CONSULTANTS" is the first consultant Firm from India to have been awarded with RUSSIAN REPUBLIC CERTIFICATION "Talas - Kyrgyzstan" for market consultancy for Organic green tea and cane.

Profile of Dr. Girish Gupta

Dr. Girish Gupta, Ph.D is the CEO of the FOODEES GROUP OF CONSULTANTS. He has a 30 year vast experience in food industry. He has helped / incubated various food projects in different segments all over India. He has worked/ done leadership roles in strategic positions in different Indian & MNC companies Dr. Girish Gupta is also known as the "Moving Encyclopedia" of Processed food industry in India.



Dr. Girish Gupta
(Founder), Ph.D.

We have association with various food machinery suppliers all over world. They are some of the trustworthy and renowned names in the industry. We are equipped with required echo system & have team of skilled professionals who make sure that plant & machinery installation & commissioning should be just perfect while we source the plants from the best of Vendors . We analyze the vendors on certain parameters and then only we place our order for the required products.

We are facilitated with a sophisticated R & D wing backed by a hard-working team of R&D professionals.

Nothing speaks louder than satisfied customers do. We are proud of the relationship we have built with many-reputed esteemed organizations like Haldiram (Noida), Kishlay (Assam), Yellow Diamond (Indore), Balaji (Gujarat) for Chips and Extruded Products . Our clients in Nepal: Maruti Snacks, Pokhra Noodles (P) Ltd, Himalaya Snacks & Noodles (Nepal), National Group of

Companies. Other Prominent Clients are: For Corn flakes - Keshri Food (Banaras), Savour India (Delhi), Gopal Chips (Kosi), Sarjan Nutraceuticals Pvt Ltd (Ahmedabad), Baggy's India Ltd. (Delhi), Sonthalia Food Pvt Ltd (Orissa).

For Spices: Praveen Masala (Pune), Jeet (India) Pvt. Ltd. (Noida), Dharampal Sataypal 'Catch Spices' (Noida).



GROUP OF COMPANIES

Recently, he has started a new company named **SHRISTI FOOD EQUIPMENT EXIM PVT LTD** to carry on business in India and Abroad as manufactures, importers, exporters and dealer of all the kind of food equipments, machine tools,

spares and industrial machinery especially for food industries. In short span of 4 years, SFEEPL, Delhi has supplied & successfully commissioned about 125 Plants in various Food Categories.

Corporate Office: G-17/47, Sector-15, Ground Floor, Rohini, New Delhi - 110085 (INDIA) • Ph: +91 11 2789 4505 • Mob: +91 9811151444, 9810290977
Web : www.foodeesgroup.com, www.sfequipmentsexim.com, www.foodconsultants.in • E-mail: foodees.drgupta@gmail.com, sfequipmentsexim@gmail.com

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Kishlay Group:

Company	Management	Description
Kishlay Foods Pvt. Ltd. Guwahati www.kishlaygroup.com	Sandeep Bajaj MD & CEO	A rapidly growing company manufacturing wide variety of tantalizing snacks through continued innovation and strong R&D on consumer preferences

Kishlay Group, has established a strong presence in the entire North Eastern Region, Bhutan, Odisha & parts of Bihar, from its humble inception with merely a single biscuit manufacturing line. Forayed into FMCG sector by Bajaj Family in 2003 under the aegis of Kishlay Foods Pvt. Ltd., Kishlay Group expanded its territories and founded the partnership ventures – Kishlay Snack Products in 2005 and Kishlay Savoury Foods in 2016. These manufacturing units are strategically located at NH-37, Sarusajai & Lohra Charali in Guwahati, well connected with road transport for smooth and hassle-free movement of goods. Manufacturing Biscuits & Rusk, Extruded Snacks & Fried Pellets, Potato Chips, Rings, Puffs & Balls and Popcorn, the group markets its products across various markets through a strong distribution network of C & F, super distributors and distributors.

Under the iconic leadership of Sandeep Bajaj (MD- Kishlay Group), the group has raised \$15 million in its latest round of funding to buyout existing business partners and expand in new market geographies in North and East India markets by enhancing product lines and marketing network.

The most phenomenal advantage Team Kishlay has over its peers, especially the MNCs & big players in snack market, is the ability to deliver things at a faster pace. With continued innovation and strong R&D on consumer preferences, the Co. stand far ahead with market leaders in terms of development, design and delivery of newer products within a record time. Yet another biggest asset of Kishlay is the quick decision-making approach of the management & execution of the same, be it unveiling a new unit or product development, which helps it to meet consumer preferences in quicker time frame. Endeavoring to run in pace with time, the management has always shown keen interest in understanding market dynamics and strives hard to adopt and deliver the market preferences as and where required. Another leading strength of the Group is the pure understanding of the consumer pulse, which helps it to plan, design and develop relevant products.

Buoyed by its success story, the group has recently forayed into Ethnic namkeen segment under the flagship banner of its subsidiary unit Tulsi Speciality Foods. The idea is to enhance the product basket across diverse verticals and reach the potential bigger markets PAN India. With the recent openings in West Bengal, Uttar Pradesh, Haryana, Punjab, and Jammu & Kashmir, the Co. is eyeing to penetrate the Central & Northern India market leveraging the tremendous response for the products. Kishlay wishes to position itself as India's leading snack manufacturer with high degree of product quality and taste to satisfy consumers. It aims to deliver hygienic & pure food products to the masses at the affordable rate to suit each category of customer.

Manufacturing Units:

- **Kishlay Foods Pvt. Ltd.**
Sarusajai, Near Lohra Charali, Sarusajai, NH-37, Guwahati – 781 034
- **Tulsi Specilaity Foods**
Plot No. 106, Brahmaputra Industrial Park, Amingaon, North Guwahati – 781 031.

Existing Product Line:

- Biscuits
- Potato Chips
- Rings, Puffs, Balls, Centre Filled products
- Fried Pellets
- Pop Corn
- Ethnic Namkeens

Upcoming Products :

Unique products in Western Snacks Segment & Ethnic Namkeen division for Urban Class of consumers.

Recent Awards & Accolades:

- **10 Best Food & Confectionery Companies – 2018 by CEO Insights**
- **Guwahati Best Brand Leadership Awards 2018 by World Sustainability & World Federation of Marketing.**
- **Most Promising Entrepreneur of the North East by LUB, North Eastern Region.**



ETHNIC
NAMKEEN
& SNACKS

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FROM THE HOUSE OF



KISHLAY FOODS PVT. LTD.

Phone : +91 9954707680, Email : info@kishlaygroup.com,

Website : www.kishlaygroup.com

MSME SUSTAINABLE (Zero Effect Zero Defect - ZED) Certification Scheme for Manufacturing and Service Enterprises – Creating Champion MSMEs in Food Processing Industries in India



Vijay Kumar

INTRODUCTION

As the MSMEs are amongst the strongest drivers of economic development, innovation and employment, it becomes imperative to strengthen their ecosystem. The Government of India, Ministry of MSME has come up Zero Defect & Zero Effect (ZED) initiative to enhance MSME competitiveness, make them sustainable and transform them as National and International Champions.

About MSME Sustainable (ZED) Certification

MSME Sustainable (ZED) Certification is an extensive drive to create awareness amongst MSMEs about Zero Defect Zero Effect (ZED) practices and motivate and incentivize them for ZED Certification while also encouraging them to become MSME Champions. Through the journey of ZED Certification, MSMEs can reduce wastages substantially, increase productivity, enhance environmental consciousness, save energy, optimally use natural resources, expand their markets, etc. MSMEs will also be motivated to adopt best practices in work culture, standardization of products, processes and systems etc. in order to enhance their global competitiveness and sustainability. The ZED Certification aims at enhancing the competitiveness of an MSME by assessment, modification through guidance, handholding, managerial and technological intervention – not just certification.

Objectives

The ZED Certification envisages promotion of Zero Defect Zero Effect (ZED) practices amongst MSMEs so as to:

- ❖ Encourage and enable MSMEs for manufacturing of quality products using latest technology, tools & to constantly upgrade their processes for achievement of high quality and high productivity with the least effect on the environment.
- ❖ Develop an Ecosystem for ZED Manufacturing in MSMEs, for enhancing competitiveness and enabling exports.
- ❖ Promote adoption of ZED practices and recognising the efforts of successful MSMEs.
- ❖ Encourage MSMEs to achieve higher ZED Certification levels through graded incentives.
- ❖ Increase public awareness on demanding Zero Defect and Zero Effect products through the MSME Sustainable (ZED) Certification.
- ❖ Identify areas to improve upon, thereby assisting the Government in policy decisions and investment prioritization

ZED Certification Levels

MSME Sustainable (ZED) Certification can be attained in THREE Levels after registering and taking the ZED Pledge: ZED Pledge

- ❖ Certification Level 1: BRONZE
- ❖ Certification Level 2: SILVER
- ❖ Certification Level 3: GOLD

- a) Every MSME that embarks on the journey of ZED will have to take a “ZED Pledge” before applying for a ZED Certification Level (Bronze, Silver, Gold).
- b) Certification on WASH Standard & other capacity building measures through MSME KAWACH will be available to MSMEs immediately after taking ZED Pledge.
- c) After taking the ZED Pledge, the MSME can apply for any Certification Level if it feels that it can fulfill the requirements

mentioned in each level. The intent of taking a ZED Pledge is to take a “pre-commitment” or a solemn promise by MSMEs to uphold the values of Zero Defect Zero Effect in their practices and to urge them to move ahead on the journey of ZED.

Eligibility

All MSMEs registered with the UDYAM registration portal (of the M/o MSME) will be eligible to participate in MSME Sustainable (ZED) Certification and avail related benefits/incentives.

Stakeholders & Their Expected Role -

Industry Associations

All MSMEs registered with the UDYAM registration portal (of the M/o MSME) will be eligible to participate in MSME Sustainable (ZED) Certification and avail related benefits/incentives.

1. Disseminate information amongst its MSME members and assist the Ministry in creating awareness & outreach of the ZED Scheme
2. Motivating MSMEs to apply for a ZED Certification
3. Assist the Ministry in capacity building of the Industry

Award of Certification

- a. QCI will establish a mechanism for the issue of Certifications
- b. The list of MSMEs who have taken the ZED Pledge and achieved any ZED Certification Level will be displayed on the ZED portal

Cost of Certification

- a. Certification Level 1: BRONZE:- Rs. 10,000/-
- b. Certification Level 2: SILVER:- Rs. 40,000/-
- c. Certification Level 3: GOLD:- Rs. 90,000/-

The above cost includes cost of verification, assessment, certification and monitoring, and taxes, as applicable.

Subsidy on Cost of Certification

Any number of Units registered under one Udyam Registration can apply for subsidy under this Scheme. Each Unit (under one Udyam Registration) will need to apply for Certification separately to avail subsidy/benefits/incentives.

- a. MSMEs will be given financial assistance/subsidy for obtaining for a ZED Certification Level.
- b. An MSME unit will get subsidy as per the following structure, on the cost of certification:
 - i. Micro Enterprises: 80%
 - ii. Small Enterprises: 60%
 - iii. Medium Enterprises: 50%

Additional Subsidy:

1. MSMEs owned by Women Entrepreneurs OR SC/ST Entrepreneurs: 10%
2. MSMEs which are also a part of the SFURTI OR Micro & Small Enterprises- Cluster Development Programme (MSE-CDP) of the Ministry: 5%

MSMEs may opt for upgrading their Certification Level at any point of time before the expiry of validity of their existing ZED Certification. Cost and subsidy will remain the same for the applied Level.

- c. A limited-purpose joining reward of Rs. 10,000/- will be offered to each MSME once they take the ZED Pledge which needs to be utilized within a defined time period for the purpose defined as per the following modalities:
 - i. This joining reward may be used by an applicant MSME only once while applying for a ZED Certification (Bronze, Silver, Gold).
 - ii. If the joining reward is used for any Certification, then the cost of the reward will be first deducted from the cost of Certification and then the Subsidy may apply if applicable. For example, if an MSME uses the reward for applying for

Bronze Certification, the effective cost to MSME becomes zero, while in case an MSME applies for the Silver Certification, the reward amount will be adjusted in the Certification cost of Rs. 40,000/- and the subsidy will apply on the balance amount as per the type of the MSME (Micro, Small or Medium).

- iii. This joining reward will be valid only for 1 year after taking the ZED Pledge. The provision of joining reward will be available only till 31st March 2023

Payment of beneficiary contribution

MSMEs opting for any ZED Certification will have to pay only their contribution upfront as per the subsidy framework after adjustment of the digital Coupon amount as applicable. It may be noted that any amount once paid through the ZED Portal will be non-refundable, non-transferable and cannot be adjusted for any other activity in this scheme or any other scheme of GOI.

Certification Process

- a. After taking the ZED Pledge, an MSME can apply online for any Certification Level (Bronze, Silver, Gold) and would need to conform to all the requirements of the level applied for, in order to obtain the Certification.
- b. Every MSME embarking on the journey of ZED must submit an Undertaking.
- c. In case of non-conformity, the applicant MSME would be given an opportunity to close the non-conformity (ies), in a defined time period, in order to be eligible for the desired level/Certification.
- d. The Final ZED Certificate will be issued based upon the findings and recommendation of the Accredited Assessment Agencies.

Renewal after expiry of ZED Certificate

MSMEs can go for Renewal of their ZED Certification level in order to continue availing associated benefits/incentives.

Handholding through Consultancy

Ministry of MSME will develop a mechanism for empanelling Consulting Organisations, on the CHAMPIONS portal of M/o MSME, which will provide handholding support to MSMEs wherever needed.

MSMEs with minimum Bronze certification are eligible to apply for handholding support. A provision of up to Rs. 5 Lakh (per MSME) has been made available for handholding and consultancy support for MSMEs under ZED Certification for assisting them to move towards Zero Defect Zero Effect solutions. Out of this, an amount up to Rs. 2 Lakh to be utilized for handholding support (as needed) through consulting organizations and up to Rs. 3 Lakh may be utilized towards technology upgradation for moving towards zero effect solutions/pollution control measures/cleaner technology.

The Ministry will subsidize the handholding support as follows:

- ❖ Micro Enterprises: 80%
- ❖ Small Enterprises: 60%
- ❖ Medium Enterprises: 50%

Additional Subsidy:

- i. MSMEs owned by Women Entrepreneurs OR SC/ST Entrepreneurs: 10%
- ii. MSMEs which are also a part of the SFURTI OR Micro & Small Enterprises- Cluster Development Programme (MSE-CDP) of the Ministry: 5%

The ZED scheme is very useful for all types of manufacturing & service enterprises including Food Processing Industries of India, in making them of National/International Standard by adopting quality, testing standard and best practices. Further, if the food processing industries are ZED certified, shall have preference in Govt. supply through GEM portal. All other benefits and implementation process of ZED scheme may be seen on DC (MSME) website.

Vijay Kumar
Director (Rtd.)
MSME-DI, New Delhi
Govt. of India, Ministry of MSME
Call : 9810014537
Email- vijaykmr3021@gmail.com

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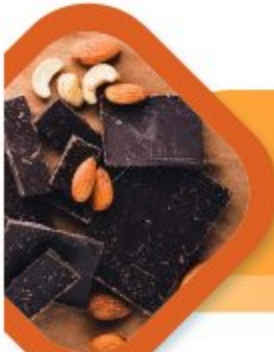
With the motto of serving the clients with the best quality of food ingredients, our dedicated team of certified bakers and other industry experts has helped us snowball the business from one stall shop to a global business, serving many industries like dairy, bakery, biscuit, ice cream and more.

With a diverse portfolio and customer profile, we innovate to transform the food and bakery industry with a careful selection of high-quality ingredients by importing and manufacturing, along with hassle-free export.

Our Vision is to be the world's most trusted food ingredients supplier and the "perfect choice" for all stakeholders; and **Our Mission** is to build an enduring relationship with our customers and inspire healthier communities

Ingredients

- Vital Wheat Gluten
- Calcium Propionate
- Soya Flour
- Bread Improvers
- Soya Fibre/ Wheat Fibre
- Multigrain Mix
- Vitamin D
- Citric Acid (Anhydrous / Monohydrate)
- Guar Gum / Xanthan Gum
- Acetic Acid
- Potassium Sorbate / Sorbic Acid
- Cocoa Powder
- Whey Protein Concentrate 80% / 35% (WPC)
- Yeast Extract / I+G
- Mono Sodium Glutamate (MSG)
- Modify Starch / Tapioca Starch / Maize Starch
- Sodium Aluminium Phosphate (SALP)
- Sodium Acid Pyro Phosphate (SAPP)
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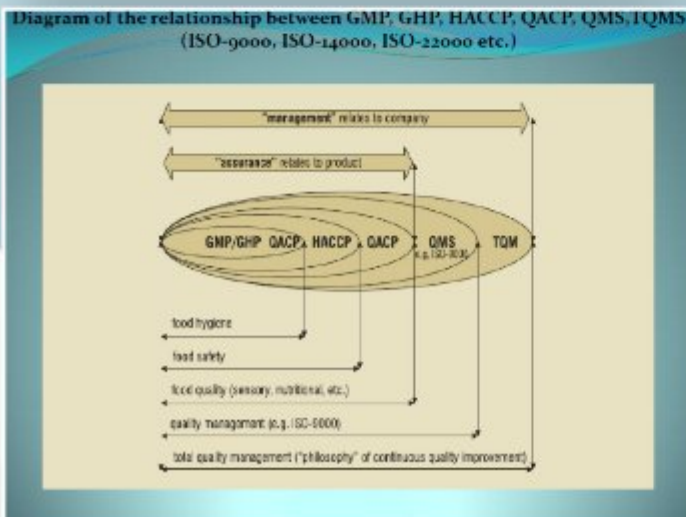
- **Chart** Liquid Nitrogen Dozers
- **Sealed Air- Cryovac** POF Shrink Films
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B.S. Acharya
B.Sc, B.Tech (Food), MBA
Joint Director (FSSAI)



- Thus, all food have some degree of risk and that no food is absolutely deemed to be safe. Therefore, it is important to understand the size of the risk and how the size of risk can be reduced without eliminating the Food Source].
- Thus, the goal of food safety is to reduce the size of the risk to the lowest reasonable level without disruption to food supply.
- **Food Safety:** means assurance that food is acceptable for human consumption according to its intended use.

The logo for Food Safety 1st, with "Food" in green, "Safety" in red, and "1st" in green. The number "1" is large and green, with "st" in smaller green letters. There are small illustrations of a yellow bell pepper, a green leafy vegetable, a red radish, and a red tomato.

FOOD AND FOOD SAFETY

Food:

- As per business directory the definition of food is “edible or portable substance (usually of animals and plant origin)”, consisting of nourishing and nutritive components such as carbohydrates, fat, protein, essential Minerals and vitamins which when (ingested and assimilated through digestion), sustained life, generate energy, provide growth and maintain health of the body.
- Thus food is the “fuel” which supplies chemical energy to body to support daily activities and synthesis of necessary chemical/biochemical within the body.

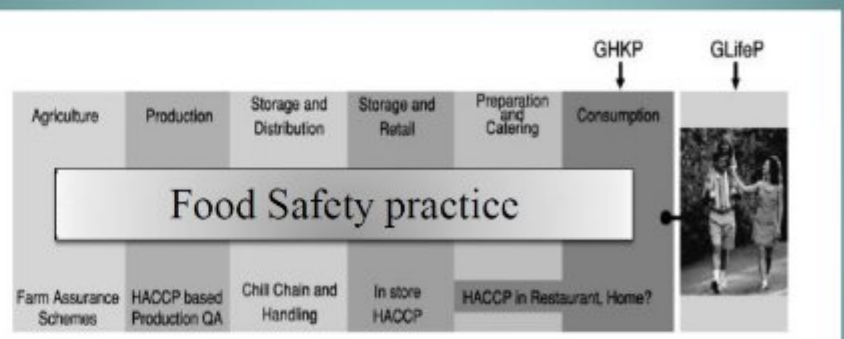


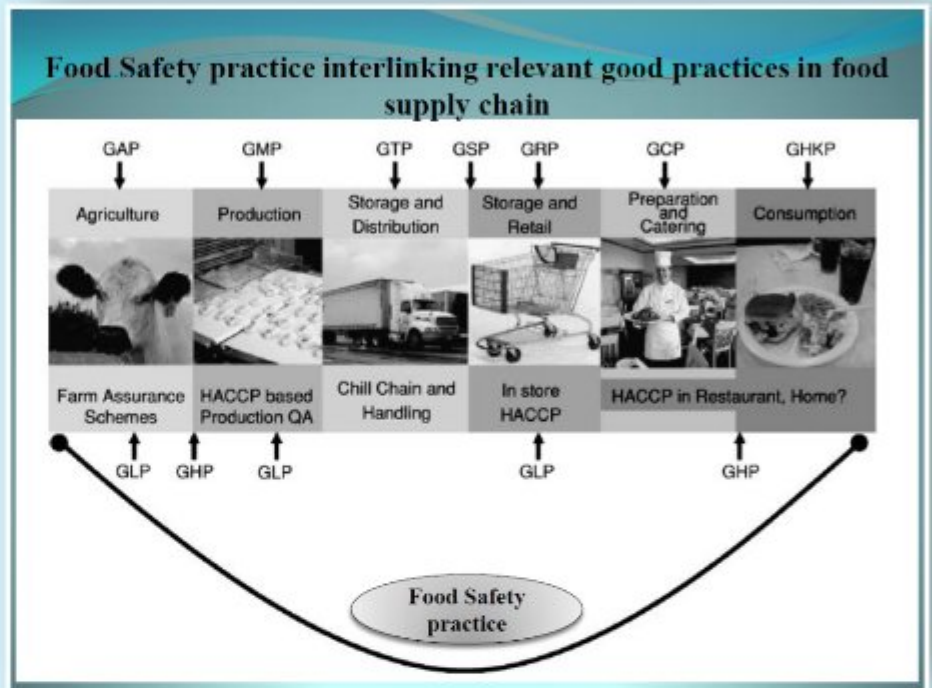
Good practices directly connected to food issues:

- ✓ Good agricultural practice (GAP)
- ✓ Good catering practice (GCP)
- ✓ Good housekeeping practice (GHKP)
- ✓ Good hygiene practice (GHP)
- ✓ Good laboratory practice (GLP)
- ✓ Good manufacturing practice (GMP)
- ✓ Good retail practice (GRP)
- ✓ Good storage practice (GSP)
- ✓ Good transport practice (GTP)



Food Safety practice as basis for launching Good Life Practice principles





Regulatory Compliance

Understanding GHP-GMP Requirements with Check Lists,
Project Presentation & Discussion
Documentation



Presented by:

B.S. Acharya
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SSG Pharma Pvt. Ltd.

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Anil Kumar Mittal
CHAIRMAN

Company Profile

SSG Pharma Pvt. Ltd - the company which started its business entity way back in 1944 got registered under the companies act on 19th Feb 1997. However, the brand SATMOLA precedes its registration and was registered as a brand in 1983.

The company which started as an Ayurvedic Medicine company way back in the late 1940s came to prominence after its "Digestive Tablet" brand SATMOLA became a house hold name and a brand to reckon with in its category during the mid 1980s. Ever since its Initial success, the promoters envisioned a global recognition in the days to come and began their odyssey with absolute clarity of thoughts, strategies and consequential actions.

To achieve this, the promoters laid their hands on a completely modern ISO 9001:2008 & HACCP certified manufacturing set up to began with and also began restructuring the company and its systems and procedures by recruiting highly qualified and experienced professionals to drive the organization and make it one of the most sought after FMCG companies in india.

This had its immediate effect. SATMOLA "Namkeens & Sweets" apart from its core product, the digestive tablets, made an entry in the Indian market with a bang beginning 2013 and became a real force with sizeable market share with in the first 9 months reaching every nook and corner of North, West & East India in no time. It also sailed overseas and is now ruling in Dubai, Nepal, Bangladesh, Australia, Afghanistan, New Zealand, Hongkong and many more.

This success is attributed to its *focus* on quality In terms of the product, packaging, taste, pricing, customer orientation, promotion & distribution which has redefined the concept of consumer product marketing in India & abroad. SATMOLA is slowly becoming an icon which the promoters envisaged a long time back and today the achievements are coming forth as a well written script. The SATMOLA Gift Packs - "DIL SE" range launched with the ensuing festivities in mind has given a new meaning to the concept of celebration & relationships and has touched the heart of millions which others could not and this makes SATMOLA all the more different and distinguished.

The company manufactures a total of 15 varieties of these snacks in 3 SKUs of 400 gms, 200 gms, 40 gms, 18 gms (single serve travel packs) each to attract all segments of the clientele as well as channels of distribution including wholesale.

The company recently launched new range of Mouth Freshener and Candy in big bottle such as :- Anar Dana Goli, Imli Laddu, Hing Pedda, Shandaar, Choco Lava, Pan -E-Andaaj, French Vanilla, Coffee Toffee, Elalchi, and many more.

The company has a ISO 9001 :2008 & HACCP certified state of the art manufacturing facility in India near Delhi with a fully automatic plant and machinery producing the highest quality standards (Trans Fat & Cholesterol Free).

SATMOOLA®

The Symbol of Quality



स्वाद-स्वाद में जमकर खाया, सतमोला ने खूब पचाया



Digestive Tablets | Sweets | Namkeens | Drinks | Mouth Freshner



Dr. Yatindra K.S. Rathore

Former Director, Central Revenues Control Laboratory, New Delhi (Central Board of Excise & Customs, Department of Revenue, Ministry of Finance, Government of India) and Former Scientist, Central Indian Pharmacopoeia Laboratory, Ghaziabad (Ministry of Health & F.W., Government of India)

Plants and animals are the main source of food for all the organisms on earth. Food obtained from animals is the main source of protein and include fish, milk, meat, poultry, and cheese whereas plants provide us with fruits and vegetables, which are an important source of fibres, proteins and carbohydrates. Food is composed of naturally occurring chemical substances which are largely harmless and often desirable, however if food got mixed/contaminated with some other chemicals during plant/animal farming, harvesting, processing, packing and transport then some of them may cause harmful/dangerous effect on health. Some of these chemicals remain in our food and many persist in the environment and our bodies for decades to come. How these chemicals can become the part of our food is being explained here.

❖ Chemicals got mixed during plant/animal farming e.g. Pesticides and Antibiotics.

Pesticides are toxic chemicals used to kill agricultural pests, their use can dramatically increase crop production and ensure a higher quantity of produce but their residues remain in produce.

Antibiotics are given to farm animals such as cows, pigs, and chickens in order to treat infections or prevent an illness from spreading and to promote growth for greater production of meat or milk in shorter periods of time, however their residues remain in produce.

❖ Chemicals purposely mixed during food processing e.g. Food Additives

Food additives are substances added to food to preserve, flavour, enhance taste, appearance, or other sensory qualities. Some additives have been used for centuries as part of an effort to preserve food, for example vinegar (pickling), salt (salting), smoke (smoking), sugar (crystallization), etc. This allows for longer-lasting foods such as bacon, sweets or wines. With the advent of processed foods in the second half of the twentieth century, many additives have been introduced, of both natural and artificial origin. Food additives also include substances that may be introduced to food indirectly (called 'indirect additives') in the manufacturing process, through packaging, or during storage or transport.

Food additives can be divided into several groups, although there is some overlap because some additives exert more than one effect. For example, salt is both a preservative as well as a flavour.

Acidulants - Acidulants confer sour or acid taste. Common acidulants include vinegar, citric acid, tartaric acid, malic acid, fumaric acid, and lactic acid.

Acidity regulators -Acidity regulators are used for controlling the pH of foods for stability or to affect activity of enzymes. Typical acidity regulators includes following acids and their sodium salts: sorbic acid, acetic acid, benzoic acid, and propionic acid.

Anticaking agents - Anticaking agents keep powders such as milk powder from caking or sticking. Common anticaking agents are silicon dioxide, calcium silicate, iron ammonium citrate, and yellow prussiate of soda.

Antifoaming and foaming agents - Antifoaming agents reduce or prevent foaming in foods, foaming agents do the reverse. Commonly used antifoaming agents are certain alcohols (cetostearyl alcohol), insoluble oils (castor oil), stearates, polydimethylsiloxanes and other silicones derivatives, ether and glycols.

Antioxidants - Antioxidants such as vitamin C are preservatives, they inhibit the degradation of food by oxygen.

Bulking agents - Bulking agents such as starch are additives that increase the bulk of a food without affecting its taste. Bulking agents include various natural polysaccharides, usually of plant origin, such as unprocessed wheat bran, ispaghula husk, methylcellulose and sterculia.

Food colouring - Colouring agents are added to food to replace colours lost during preparation or to make food look more attractive. Canthaxanthin is a colour additive used in foods that need a boost of yellow or red, like eggs or salmon.

Fortifying agents - Vitamins, minerals, and dietary supplements to increase the nutritional value

Colour retention agents - Colour retention agents are used to preserve a food's existing colour, example – Sodium Bisulphite.

Emulsifiers – Surfactants or surface-active agents are one type of emulsifiers. Detergents are an example of a surfactant. Examples of food emulsifiers include lecithin, mustard, soy lecithin, sodium phosphates, diacetyl tartaric acid ester of monoglyceride (DATEM), and sodium stearyl lactylate

Flavours - Flavours are additives that give food a particular taste or smell, and may be derived from natural ingredients or created artificially, Benzaldehyde is flavouring agent for food and beverages.

Flavour enhancers - Flavour enhancers enhance a food's existing flavours. A popular example is monosodium glutamate.

Flour treatment agents - Flour treatment agents are added to flour to improve its colour or its use in baking. flour treatment agents used are citric and fatty acid esters of glycerol, benzoyl peroxide, bromelain, azodicarbonamide, polysorbates, alpha amylases, calcium sulphate, calcium oxide, calcium lactate, chlorine, and carbohydrase.

Glazing agents - Glazing agents provide a shiny appearance or protective coating to foods. glazing agents are sucrose esters of fatty acids, konjac flour, mineral oil, polyvinyl alcohol, gum Arabic, polyvinylpyrrolidone, beeswax, carrageenan, carnauba wax, sucrose oligoether, candelilla wax, talc, castor oil, propylene glycol, microcrystalline wax, polyethylene glycol

Humectants - Humectants prevent foods from drying out. Examples of some humectants include: Propylene glycol, hexylene glycol, and butylene glycol, Aloe vera gel, Alpha hydroxy acids such as lactic acid, Egg yolk and egg white, Glyceryl triacetate, Honey, Lithium chloride, Molasses etc

Preservatives - Preservatives prevent or inhibit spoilage of food due to fungi, bacteria and other microorganisms. Sodium Benzoate is used as a preservative in both drinks and food products.

Stabilizers - Stabilizers, thickeners and gelling agents, like agar or pectin (used in jam for example) give foods a firmer texture. While they are not true emulsifiers, they help to stabilize emulsions.

Sweeteners – Both nutritive and non-nutritive sweeteners are used in food industry. Nutritive sweeteners include any sweeteners that contribute calories or food energy and are metabolizable. The group of nutritive sweeteners includes sugars, syrups, molasses, sugar alcohols or polyols, and honey. Non-nutritive sweeteners are not metabolized by the body and they do not contribute calories or energy to the diet. Aspartame, Acesulfame-K, Neotame, Saccharin, Sucralose are allowed non-nutritive sweeteners.

Thickeners - Thickening agents are substances which, when added to the mixture, increase its viscosity without substantially modifying its other properties. Examples of thickening agents include: polysaccharides (starches, vegetable gums, and pectin), proteins (eggs, collagen, gelatine, blood albumin) and fats (butter, oil and lards).

❖ **Chemicals migrate from Packaging e.g. Bisphenol A (BPA), Phthalate etc.**

Bisphenols, Phthalates, and Perfluoroalkyl Chemicals (PFACs) are indirect additives which get migrated from packaging into packed food. BPA, which is found in the lining of cans, phthalates in plastic food wrap, and PFASs used in greaseproof wrappers—that can leach into food and enter people's bodies.

❖ **Chemicals used as tracer gas for checking package integrity**

Tracer gas allow for package integrity testing to prevent foods from being exposed to atmosphere, thus guaranteeing shelf life. The most common tracer gases are sulphur hexafluoride, nitrous oxide, perfluorocarbons and helium.

❖ **Chemicals accumulate in organisms through the food chain**

PCBs or Polychlorinated biphenyls, are highly toxic industrial compounds, they accumulate in organisms through the food chain, the highest concentrations of them is being found in fish (such as salmon and shellfish), dairy products (especially milk and butter) and animal fat.

❖ **Chemicals produced during high temperature cooking e.g. PAHs, Acrylamide etc.**

Polycyclic aromatic hydrocarbons (PAHs) are released when cooking meat on a barbecue.

Acrylamide is a chemical that can form in some foods during high-temperature cooking processes, such as frying, roasting, and baking. Acrylamide in food forms from sugars and an amino acid that are naturally present in food; it does not come from food packaging or the environment.

❖ **Chemicals produced by grown moulds e.g. Mycotoxins**

Mycotoxins are naturally occurring toxins produced by certain moulds (fungi) and can be found in food. The moulds grow on a variety of different crops and foodstuffs including cereals, nuts, spices, dried fruits, apples and coffee beans, often under warm and humid conditions.

❖ **Chemicals contamination due to environmental pollution e.g. Heavy Metals**

Heavy metals, such as arsenic, lead, cadmium, mercury and others - are present in certain foods. These elements occur naturally and as environmental pollutants in air, water and soil and they enter the food supply when plants take them up as they grow.

Reported adverse health effects of various chemicals present in food preparations are as below.

TOXIC CHEMICAL	SOURCES OF EXPOSURE	ADVERSE HEALTH EFFECTS
Certain Pesticides & Fungicides	Food residues; contaminated soil; agricultural settings; water contamination	Damage to the developing brain; loss of IQ; respiratory disease; non-Hodgkin's lymphoma, childhood leukaemia; early breast cancer; asthma; autoimmune disease; thyroid disease
Antibiotics	Residues in food of animal origin	Allergies, negative effect on health of the liver, kidneys, reproductive system, and immune system
Additives – Preservatives - such as Propyl Gallate, BHA & BHT, Sodium Nitrite & Sodium Benzoate Colouring agent - Canthaxanthin Flavour enhancers - Monosodium glutamate (MSG) Aspartame	Added as preservative Added as colouring agent Added flavour enhancer Added as sweetener	Cancer Can result in retinal damage Toxic effect on foetal development Breathlessness, elevated blood pressure and skipped or racing heartbeat
PCBs (banned substances)	Certain fish	Damage to the developing brain; loss of IQ; behavioural disorders
Acrylamide	Food cooked at high temperature	muscle weakness, numbness in hands and feet, sweating, unsteadiness, and clumsiness
Bisphenol A, Phthalates	Leachates from packaging	Damage to the developing brain; behavioural disorders
Heavy Metals - Arsenic Mercury	Chicken, drinking water Fish; emissions from coal powered electric plants	Carcinogen; increased risk of cardiovascular disease and diabetes Damage to the developing brain; loss of IQ; behavioural disorders; lower overall function; visual & hearing impairment



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TURKEY PLANS EXPANDING LENTILS PLANTING UPTO 30 PERCENT



Armada Foods, a major Turkish importer – exporter and processor of pulses, is reported to have said that Turkey, one of the top buyers of Canadian lentils plans to greatly expanding its own planting of lentils but yields could be way down due to a prolonged drought. Turkey may increase its lentil acres by upto 30 percent. The huge expansion of acres will come at the expense of wheat, which needs fertilizer as a necessity for growing on non-irrigated lands in Turkey. But, the meteoric rise in the price of fertilizers combined with the severe devaluation of the Turkish lira are pushing farmers away from growing wheat and into lentils and chickpeas, said Fethi Sonmez, chief executive officer of Armada.

The other factor is that the Turkish government has been adjusting the market value of wheat since the beginning of the crop year to battle high inflation rates in the country, he said adding, “This resulted in the general public

consuming lower-priced wheat-derivative carbohydrates but this came at the expense of the Turkish farmer.”

“The return from wheat did not meet many of the farmers' expectations, therefore they will be shifting away from it come next season,” he said.

The big swing from wheat to lentil production doesn't necessarily mean Turkey will harvest a bumper crop of lentils due to what is shaping up to be the second consecutive year of drought. And, what a soil moisture map shows is, that much of the country is experiencing moderate to exceptional drought, including the southwest where many major crops are grown.

It is too early to know if yields will be as dismal as they were in 2021, but they will be below the five-year average, Sonmez said.

The fate of the crop will be decided by the amount of rainfall that occurs over the next few

months. Turkey's pulses are planted in October through December and harvested in June.

The Turkish Statistical Institute (TURKSTAT) estimates that wheat production fell 14% in 2021 to 17.7 million tonnes, while red lentil production declined 30 percent to 230,000 tonnes.

For 2022, Sonmez is forecasting a return to more normal lentil imports for Turkey. The country may import 500,000 tonnes per year in further to meet its demand. But, at present, “It is safe to say that even though life is not back to pre-COVID norms, purchasing behavior is”.

Therefore, Turkey is back to importing 250,000 to 300,000 (tonnes) of lentils per year,” he said, adding, “But, that will depend on prices. If red lentil prices remain above US\$1,000 per tonne cost and freight, purchases would be curtailed. “If the new crop values are closer to the 10-year average value, then the 250,000 to 300,000 tonnes of imports has a stronger chance of happening,” said Sonmez. Notably, Canada shipped 215,700 tonnes of lentils to Turkey in 2020-21, show to the Canadian Grain Commission data.





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STOCK LIMITS ON EDIBLE OILS MAY NOT WORKING DESIRED : TRADE SOURCES

As the trade source are reported to have told the trade analysts, India's recent limits restrictions imposed by the government on edible oil stocks are not expected to slow palm oil imports in the near term, but the harsher restrictions could backfire on the domestic supply chain at a time when the country is facing soaring food inflation and markets are still going through the festive season.



As the trade source are reported to have told the trade analysts, India's recent limits restrictions imposed by the government on edible oil stocks are not expected to slow palm oil imports in the near term, but the harsher restrictions could backfire on the domestic supply chain at a time when the country is facing soaring food inflation and markets are still going through the festive season.

India, the top buyer of vegetable oils in the world, introduced stock limits on edible oils on October 10 to reign in high domestic prices by regulating how much inventory wholesalers and retailers can carry. As per the order, state governments will determine their stock limits after considering available stock and consumption patterns. However, the ruling currently excludes exporters and importers.

"I am totally booked for next month as I have received enough nominations for an import cargo, mainly CPO (crude palm oil)," and CDSO (crude degummed soybean oil)," reportedly said Smit Chandan, a liquid storage terminal operator at Kandla, one of India's largest and busiest ports.

Despite record imports of palm oil in September, stocks were expected be lower by the end of October, as local offtake has been very strong in the month, Anilkumar Bagani, head of research at vegetable oil brokerage Sunvin Group was reported telling Platts. India's edible oil imports during September set a record of 1.69 million tonnes, up 66 percent a year ago. Of the volume imported,, palm oil products accounted for 1.26 million tonnes, according to data released by the national trade body, the Solvent Extractors' Association of India (SEA) on October 13.

As on November 1, the cost of crude palm oil CFR west coast India was \$1,382.5/mt, up 75.6 percent from \$787.5/mt on similar date a year ago, according to Platts data. India imports unrefined vegetable oils to its network of port-based warehouses and refineries to augment its domestic supply of edible oils. The country's annual palm oil imports range between 8 million tonnes and 9 million tonnes, which usually accounts for anywhere between 50% -60 percent of total vegetable oil imports, followed by soybean oil and sunflower oil.

Subhranil Dey, a commodity trading analyst at Targray was reported telling that the government-mandated stock limits will essentially reduce the local offtake from wholesalers and retailers in time as they prevent hoarding, but India's palm oil imports will be steady due to low import duties.

On October 13, India reduced its base import duty on crude palm oil, crude soybean oil and crude sunflower oil to zero. This was the third such reduction of edible oil import duties in three months. Expressing their concern, the trade sources said that the local supply chain may be disturbed if the stock limit regulations are not carefully levied keeping in view the current consumption rates. "The distributors, refiners and retailers, basically the supply chain management companies will get impacted," Vivek Pathak, director of the commodity trading firm Athena Tradewinds told Platts. "Importers can continue to buy but they also will not be allowed to hold stocks over two months."





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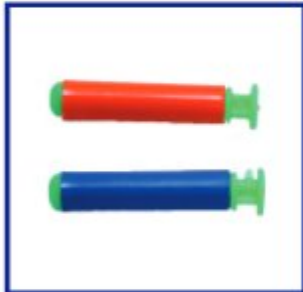
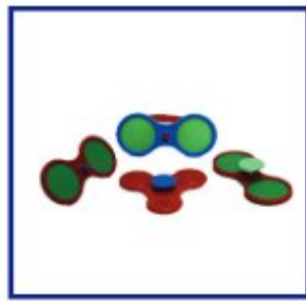
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BASMATI EXPORTS TO IRAN SET TO PICK UP SPEED

It is learnt through sources that Iran has lifted seasonal restrictions on its rice imports and the basmati shipments to Iran are set to pick up speed. The West Asian country is the largest buyer of India's aromatic rice. "We expect basmati shipments to Iran, increase in speed in the coming months although high sea freight rates and unavailability of containers remain a challenge," said Vinod Kaul, CEO of the Rice Exporters Association of India.

Iran traditionally imposes an annual seasonal ban on rice imports during the local harvest from July to mid-November to protect its farmers.

However, Kaul said what could help Indian exporters this year is the fact that Iran may have had a lower-than-normal crop.

He added that the payment issues faced by Indian exporters in the recent past have been largely resolved and trade is now taking place in a third party currency – the UAE dirham.

Indian basmati exports during the April-August period of this year were affected by the shortage of containers and the sharp increase in freight rates, Kaul said, adding that the main issue is the availability of containers on time, that still persists,

while demand is almost normal.

According to the Agricultural and Processed Food Products Export Development Authority (APEDA) figures, during the April-August period of this year, basmati shipments decreased by volume by 16 percent to 1.7 million tonnes, from 2.03 million tonnes last year.

In terms of value, shipments fell 20 percent to \$1.44 billion from \$1.8 billion in the same period last year.

Commenting on the local production, Kaul said, the production is good and the new crop is entering the market.

The exports are expected to gain momentum between now and March, the peak season for Indian basmati shipments, said Kaul.

With some Latin American countries importing some fair amounts of Indian Basmati, in the current year.

We can say that some new openings have come this year from Latin America. However, this will remain a limited market while West Asia, which accounts for 72-80 percent of total basmati shipments, remains the mainstay, he maintained.

India exported 4.63 million tonnes of basmati rice worth \$4.02 billion during 2020-21 as compared to 4.45 million tonnes worth \$4.37 billion during the same period a year ago.





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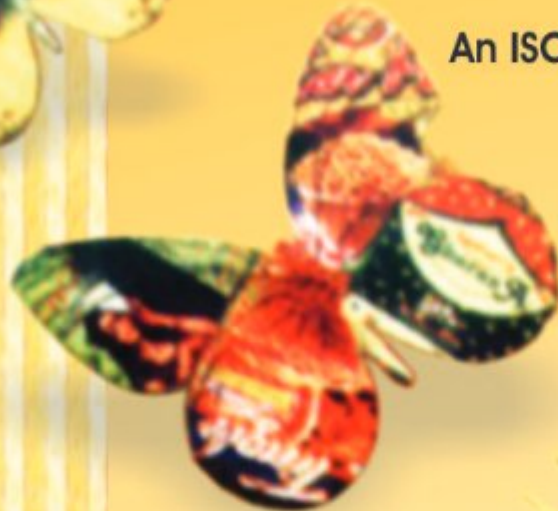
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Aahar 2022

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Food Trade Asia - Aakar 2022

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 Venue : Pragati Maidan, New Delhi, India
<http://foodtradeasia.com/>



Express Food & Hospitality Bengaluru 2022

Date : 28 - 29 April 2022
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Sial India 2022

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Inter Food Tech

Date : 9 - 11 June 2022
 Venue : Bombay Exhibition Centre, Mumbai, India
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Foodpro - Chennai

Date : 5 - 7 August 2022
 Venue : Chennai Trade Centre, Tamilnadu, India



Snack And Bake Tec 2022

Date : 9 - 11 June 2022
 Venue : Bomaby Exhibition Centre, Mumbai
<https://snackbaketec.com/>



Food Ingredients & Health Ingredients India

Date : 14 - 16 September 2022
 Venue : Pragati Maidan, New Delhi, India



India Horeca Expo - Coimbatore 2022

Date : 1 - 3 July 2022
 Venue : Codissia Trade Fair Complex, Coimbatore, India
<http://www.indiahorecaexpo.com/>



Annapoorna - Anufood India

Date : 14 - 16 September 2022
 Venue : Bombay Exhibition Centre (bec), India
<https://www.anufoodindia.com/>



FORTHCOMING

TRADE SHOWS & EVENTS 2022 & ONWARDS

Bakers Technology Fair 2022

Date : 1 - 3 July 2022

Venue : Codissia Trade Fair Complex, Coimbatore, India

<https://www.bakerstechnologyfair.com/>



Food Logistics India

Date : 14 - 16 September 2022

Venue : Bomaby Exhibition Centre (BEC), Mumbai, India

<https://www.foodlogisticsindia.com/>



Anutec - International Foodtec India 2022

Date : 14 - 16 September 2022

Venue : Bombay Exhibition Centre, Mumbai, India

<https://anutecindia.com/>



SIAL India 2022

Date : 1 - 3 December 2022

Venue : Pragati Maidan, Delhi

<https://www.sialindia.com/>



Fi & Hi India

Date : 21 - 23 September 2022

Venue : Bengaluru International Exhibition Centre, Bengaluru, India

<https://www.figlobal.com/india/en/home.html>



Drink Technology India 2022

Date : 7 - 9 December 2022

Venue : Bombay Exhibition Centre - BEC, Mumbai, India

<https://www.drinktechnology-india.com/en/>



Carnival Food Park Festive Season - 2022

Date : 22 - 24 October 2022

Venue : Carnival Food Park, Ahmedabad, Gujarat, India



Packplus South 2022

Date : 16 - 18 December 2022

Venue : Bengaluru International Exhibition Centre (BIEC), Bengaluru, India

<https://www.packplussouth.in/>



Pacprocess India & Food PEX India 2022

Date : 23 - 25 November 2022

Venue : Bombay Exhibition Centre - Bec, Nesco, Mumbai, India

<https://www.pacprocess-india.com/>



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FORTHCOMING

TRADE SHOWS & EVENTS 2022 & ONWARDS

India International Dairy Expo 2022

Date : 13 - 15 April 2022

Venue : Bombay Exhibition Centre (BEC), India

<https://www.iideindia.com/>



Food Logistics India

Date : 14 - 16 September 2022

Venue : Bomaby Exhibition Centre (BEC), Mumbai, India

<https://www.foodlogisticsindia.com/>



Aahar 2022

Date : 26 - 30 April 2022

Venue : Pragati Maidan, New Delhi, India

<https://indiatradeair.com/aahardelhi/>



Food Packaging Conclave

Date : 1 - 3 July 2022

Venue : Codissia Trade Fair Complex, Coimbatore, India

<https://bakerstechnologyfair.com/Food-Packaging-Conclave.php>



Contract Manufacturing & Private Label Expo

Date : 28 - 29 April 2022

Venue : Jio World Convention Centre, BKC, Mumbai

<https://www.cmplexpo.com/>



Packplus 2022

Date : 7 - 9 July 2022

Venue : Pragati Maidan, New Delhi, India

<https://www.packplus.in/>



The Gourmet Craft Beer & Food Fest

Date : 8 May 2022

Venue : Mahalakshmi Race Course, Mumbai, India

<https://allevents.in/mumbai/the-gourmet-craft-beer-and-food-fest/200020466122044>



Vibrant India 2022

Date : 15 - 17 July 2022

Venue : Pragati Maidan, New Delhi, India

<https://www.tradefairdates.com/Vibrant-India-M9012/New-Delhi.html>



India International Hospitality Expo

Date : 3 - 6 August 2022

Venue : India Exposition Mart, Greater Noida, India

<https://www.ihexpo.com/>



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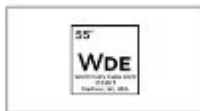
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Bakery Food & Hospitality Expo

Date : 8 - 10 June 2022

Venue : Tripura Vasini, Bengaluru, India



Food Trade Asia - Aakar 2022

Date : 12 - 14 August 2022

Venue : Pragati Maidan, New Delhi, India

<http://foodtradeasia.com/>



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<https://www.packplus.in/>





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**DEWA FIBER
DE-WATERING SYSTEM**



**FLOSEP MULTI-DISK
DE-WATERING MACHINE**

PRODUCT DESCRIPTION

Multi-Disk Screw Press is a new technology developed in solid-liquid separation equipment. The pitch of the screw and the gaps between the rings decrease, increasing its internal pressure, thus dehydration is achieved. It can be widely used in municipal sludge, food, beverage, slaughtering breeding, printing and dyeing, oil chemical industry, papermaking, leather, pharmaceutical and other industries of sludge dewatering. The unique dewatering principle makes the equipment suitable for high and low concentration, creating a precedent for direct dehydration of low concentration sludge. The innovative structure design makes the equipment suitable for all kinds of sludge with high and low viscosity, especially oily sludge, which can be called a dewatering tool for oily sludge!

Due to the innovation of the structure design, it is highly suitable for various high and low concentration sludge, most especially the oily sludge.

DE-WATERING PROCESS

are required, we recommend the dehydrator with two flocculation tanks. The stirring device in the sludge tank runs continuously to ensure the relatively stable concentration of inlet sludge.

Polymer solution needs to be ready using polymer preparation device before screw press starts running. Polymer solution and sludge are mixed and stirred, forming flocs in the flocculation tank. As the sludge makes its way down to the drum by the rotation of the screw, thickening and dewatering takes place. Filtrate comes out from the gap and sludge cake is discharged from another end. Filtrate can be reused by further treatment. Sludge cake can be transferred by conveyor.

Simple process, efficient and energy-saving dewatering, low system investment System can be programmed to make the operation more convenient and accurate Unique flocculating agent to make sludge dewatering easier Uniform and accurate dispensing, saving running cost.

OPERATING PRINCIPLE

1. Structure principle

Layers of the spacers, which are fixed and moving rings, are secured in place by a tie rod. The inner diameters of moving rings are slightly smaller than the outer diameter of the screw and their rings. Mobilized by the screw, it continuously cleans the sludge out of the gaps, therefore, preventing clogging.

2. Dewatering Principle

Screw pitch becomes smaller towards the end plate, which gives pressure to dewater sludge

3. Filtering Zone

Dewatering drum comprised interlaminated fixed rings and moving rings. Filtrate is discharged between the gaps of the rings.

4. Clog-free Structure

Moving rings are mobilized by the screw to prevent clogging.

MAHAJAN & COMPANY

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Website : www.mahajanandcompany.com

INDIA'S WHEAT STOCKS REACH OVER DOUBLE IN 6 YEARS

According to the trade reports, wheat stocks with the Central pool in India reached a record 41.98 million tonnes as of early November, the beginning of the rabi planting season. This comes at a time when supply issues have pushed up international wheat prices to multiyear highs. India is sitting fairly comfortable with the wheat stocks that scaled new highs during 12 months.

According to Food Corporation of India (FCI) information, wheat stocks with Central agencies had been up 4 percent at 41.98 million tonnes this November as compared to 40.29 million tonnes in the identical interval a year ago.

According to various data available, the stocks this November were twice the quantum of 17.52 million tonnes operational stocks and 3 million tonnes strategic as of October 1. In fact, the stocks in the beginning of November have come greater than double over the previous six years from 18.84 million tonnes in 2016.

Trade sources attribute this rise in stocks to greater manufacturing and carry-forward inventory from the earlier years. This is regardless of a rise in domestic off-take and a surge in exports in current months.

As per the fourth advance estimates, the annual wheat manufacturing has been on an uptrend and the output touched an all-time high of 109.52 million tonnes during the 2020-21 season.

"Production has been on the rise and so additionally consumption. The demand is again to regular. We ought to find yourself the season in March 2022 with stocks comparable to final 12 months, most likely one or two million tonnes decrease," reportedly said Pramod Kumar, Vice President, Roller Flour Millers Federation of India. In the beginning of April 2021 stock were reported at 27.30 million tonnes.

The surge in international price has led to greater demand for India wheat the International market. At the same time, this rise in price has also influenced home costs and kept them surging.

According to the Consumer Affairs Ministry, the all India wholesale wheat prices are up by 2 percent at Rs. 2,409.25 per quintal, over a month in the past. However, the price is still 2 percent lower than a year ago.

"Prices are up as exports and tenders (underneath the open market sale scheme of FCI) are going at greater costs," he mentioned.

According to APEDA information, wheat exports throughout April-August this year stood at 1.98 million tonnes towards 0.26 million tonnes in comparison to the similar period a year ago. In volume terms, wheat exports have gone up to \$520 million throughout April-August this year over \$72 million during the identical period last year.



BRAZIL'S RICE EXPORTS TO REACH 1.2 MILLION TONNERS IN 2021

Based on its rice exports between January and October, 2021 which totally 958,000 tonnes, Brazilian rice industry association, Abiarroz, experts Brazil's rice exports to reach 1.2 million tonnes in the year 2021.

During the same period of 2020, an exceptional year, Brazil's rice exports totalled 1.68 million tonnes, whereas, in 2019, country's overseas sales reached 1,43 million tonnes.

"Marking the height of the Covid-19 pandemic, the year 2020 was a typical year, with great worldwide demand for rice. In 2021 with the disease much more under control, we were returning to normally with numbers close to those of 2019, that is, before the sanitary crisis", Gustavo Trevisan, Director of International Affairs at Abiarroz said reportedly.

He also pointed out that global economic recovery has impacted logistics worldwide, with a sharp rise in ocean freight costs plus container rentals. These

factors hampered rice sales to foreign markets, in 2021.

In November 2021, Brazil exported 140,600 tonnes husk based (or 106.900 tonnes milled rice), with the total volume remaining 3.84 percent lower than in October 2020. Of the total, 15,600 tonnes went to Peru which resumed imports of the Brazilian product. Costa Rica, Cuba, Netherlands and Venezuela were the 5 main importers of the Brazilian rice in October 2021.

Leaving aside Asia, Brazil is the largest producer and consumer of rice. Its average yearly production totals some 15 million tonnes of un-milled rice to meet the consumption needs of 12.14 million tonnes. Brazil is a member of Mercosur, which has an average annual supply of over 20 million tonnes of rice (husk base), of which 7 million tonnes are exported.

Brazil harvests some 9 million tonnes or about 75 percent of its rice in the southern states of Santa Catarina and the Rio Grande do Sul, covering an area of 12,500 square kilometres, with an average yield of 7.500 kilos per hectare. The cereal for export originates entirely from this region. The rest of the national harvest, cultivated in other regions, is forwarded towards domestic consumption.





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Australian Wheat : Wet Weather Delays Harvesting Record High Output

Australia is likely to produce the second largest wheat crop on record at 32.6 million tonnes in MY 2021-22, marginally lower than last year's estimate of 33.3 million tonnes , according to the Australian Bureau of Agricultural and Resource Economics and Sciences (ABARES). The agency has also projected Australia to export around 23 million tonnes in MY 2021-22, marginally below 23.6 million tonnes the previous year.

At the start of November, as quality concerns loomed following storms across Australia's wheat belt during the harvest.

“It's frustrating that the wet weather kicked in now during crunch time, it's definitely delaying harvest a bit and obviously raises concerns on quality,” a trader in Australia said.

Another trader agreed, but said it may be too early to draw conclusions on the damage to crops.

Meanwhile, the Sydney-based IKON Commodities said in a Nov. 9 report that Australia's wheat output in MY 2021-22 is expected to hit a record 36.17 million tonnes.

According to the firm, the output is likely to be 870,000 tonnes higher from a year ago and around 32 percent above the 10-year average. It has pegged Australia's wheat production in MY 2020-21 at 35.3 million tonnes.

Australia's bumper crop comes after farmers faced a devastating multi-year drought two years ago, which had caused a sharp slump in production. Australia is the world's sixth-largest wheat producer and fifth-largest exporter.

Another agribusiness specialist, Rabobank, which had estimated Australia's MY 2021-22 wheat output at 31.9 million tonnes, the second highest on record, in its latest grains outlook.

Independent crop information service provider, the Australia's Crop Forecasters, Projects Australia's wheat output in MY 2021-22 at 33.7 million tonnes, its manager James Maxwell said.

Though, the wet weather has hit liquidity in both the domestic and export markets, but growers and suppliers backed off from showing offers without assessing the crop condition.

Australia's wheat export prices have increased nearly 3 percent due to strong demand from China and other Southeast Asian countries, and amid a lack of competition from Russia.

Australia's wheat export prices reached a record high November 9 amid expectations of a bumper output for a second consecutive year and promising exports for the 2021-22 marketing year (October-September). S&P Global Platts had assessed the Australian Prime White (APW) wheat index at a record high \$343.50/tonnes Nov. 9, up \$2.50/ tonnes from Nov. 8, while the Australian Standard White (ASW) wheat index was unchanged on the day at \$333.50/ tonnes.

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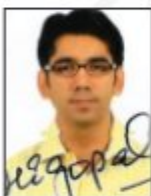
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Deputy Director



Satish Checker
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Life Member
M/s Ridhi Sidhi Spices



Nikhil Nagpal
Life Member
M/s Peppe Nutritions Pvt. Ltd.



Shri Sudesh Kumar
Director
Kalpamrit Mkt. Pvt. Ltd.



Dhruv Agarwal
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M/s Concept Toys Pvt. Ltd.



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OyeHoye Snacks)
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Bridge Packaging



Makarand Mandke
MD
Sesotec India Pvt. Ltd.



Praveen Goyal
CEO
Pooja Packaging Industries



Gaurav Bothra
Director
Kaybee Industrial House
Pvt. Ltd.



Neeraj Makkar
Propack Enterprises



Manu Garg
Viraj Industries



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Director
Khatri Medicos



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M/s Bansal Group
Amritsar



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RDA Print Pack



Ripan Kochhar
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GRTS Foods Pvt. Ltd.



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Director
Dynagrow Healthy Foods Pvt. Ltd.



Madhusudan Agarwal
Managing Director
Haldiram Products Pvt. Ltd.
(Sweet Shop and Restaurant)



Vikas D Nahar
Managing Director
M/s Happilo International
Pvt. Ltd.
(Manufacturer of Processed
Dry Fruits)



Shwet Goyal
CEO
Kaurum Marketing and
Consultant Pvt. Ltd.



Rama Kant Yadav
Director
BTW India Pvt. Ltd.
(Manufacturer of Namkeen,
Cookies etc.)



Varun Aggarwal
Director
M/s Agroha Agro Food
Pvt. Ltd.



Umesh J. Panchal
Partner
M/s Gabbar Engineering Co.



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Catalogues and Gift Pack)
M/s Macro Print Pack



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packaging item)
M/s Baki Packi Pvt Ltd



Mr. Ravi Kumar
Life Member(Manufacturing
of Cookies and Packaging
of Dry Fruits)
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M/s B R Pouch Packing
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roasted peanut, chana, etc.)
M/s R K Sharma Trading Company



Mr. Suvir
Life MemberTASO



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Life Member(Advertising & Event
Management)
M/s R.K. Multimedia Advertising
Private Limited



Mr. Manoj Kumar Bansal
Life Member(Chartered Accountants)
M/s Manoj K Bansal & Associates



Mr. Mandeep Malhotra
Life Member(Manufacturing
of Food Products)
M/s Hans Food Products



Mr. Arjun Batra
Life Member
M/s Saishwar Food Industries
Pvt. Ltd.



Mr. Ashish Goel
Life Member(Import Export)
P A Sales Corporation



Mr. Ashwani Pareek
General Member
Suit Case Legal (PML Foods
& Beverages LLP)



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Life Member Food Processing Industry (Manufacturing)
M/s North East Spices and Agro Products



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M/s Abhiuday Print Industries Private Limited



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Life Member(Manufacturer of FMCG products)
M/s Dinshaws Snacks & Foods Pvt. Ltd.



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Life Member(Manufacturer of FMCG products)
M/s Hygen Packs



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Life Member
(Manufacturer of FMCG products)
M/s Pooja Namkeen Bhandar



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M/s BrijRaj Auto Pvt. Ltd.



Mr. Himanshu Mittal
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M/s Sanjay Grain Products Pvt. Ltd.



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M/s Aditya Overseas



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M/s Khattar Edibles Pvt.Ltd.



Mr. Umesh Kumar
Life Member
(Oil Manufacturer)
M/s Khattar Edibles Pvt.Ltd.



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M/s Arihant Technopack Pvt.Ltd.



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(Food Processing)
M/s Interlink Foods Pvt. Ltd.



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M/s Sakhi Shubham Industries



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M/s Golden Valley Overseas



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Chand Jain**
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(Spices, FMCG Products)
M/s TJL Impex



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(Manufacturing of Fruit Juice)
M/s Grover Agro Food Private Limited



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of Food Products (Namkeen & Sweets)
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HIGHER PRICES IN OPEN MARKETS ATTRACT GROWERS SELL GROUND NUT

With the Gujarat government keeping groundnut procurement from November 9, only 3,602 of the 39,374 farmers say 9 percent growers, who were registered and were asked to bring groundnut produce to procurement centres to be sold at Minimum Support Price (MSP) though, SMS came forward to do so in one week, "said Cabinet Minister for Agriculture Raghavji Patel. He attributed the trends to "open markets" where farmers were getting higher prices.

"I am happy to inform that the farmers are getting record prices for their groundnut this year. In the Jamnagar Marketing Yard, 20 kilogram of groundnut was sold at Rs. 1600 (Rs. 8000 per quintal). Similarly, 20 kilogram of cotton was sold at Rs. 1700. Farmers have never got such high prices in the past," Patel said.

The government is procuring groundnut at 150 centres. "Farmers are getting high prices in open market. They are able to get cash for the transactions and low number of farmers are coming to the marketing yards to sell groundnut as per MSP," he added. The government has declared as MSP of Rs. 1,110 per 20 kilogram of groundnut this year.

The government is procuring groundnut at 150 centres. "Farmers are getting high prices in open market. They are able to get cash for the transactions and low number of farmers are coming to the marketing yards to sell groundnut as per MSP," he added. The government has declared as MSP of Rs. 1,110 per 20 kilogram of groundnut this year.

The minister also said that Gujarat government has decided to impose the Prevention of Anti – Social Activities or PASA Act against those found involved in irregularities during the ongoing groundnut procurement.

"This is to ensure that no irregularities happen when farmers sell their groundnut," he said while interacting with media person.

Since last few years, glaring irregularities were noticed while procuring groundnut in the state.

According to Gujarat government, Gujarat has been the first state to bring an ordinance and allowed private players to open marketing yards to compete with state-run APMCs. After the move, only 182 farmers registered online for selling green gram, 382 farmers for black gram and 321 farmers for selling soybean. Till November 15, only one farmer (0.5 metric tonne) came forward to sell green gram, 2 farmers came to sell black gram (1.3 metric tonne).

Due to floods caused by heavy rains this monsoon, farmers of four districts of Saurashtra region had suffered crop losses. The government had announced a compensation of Rs. 587 crore for farmers from 682 villages of these four districts. "Till date, Rs. 155 crore compensation has been distributed to farmers through Direct Benefit Transfer," the minister said.



INDIA'S EDIBLE OIL IMPORTS UP 63% IN VALUE DESPITE STABLE IN VOLUME

According to industry data, India's import of edible oil remained almost flat at 131.3 lakh tonnes during the 2020-21 marketing year ending October, but in value terms it rose 63 percent to Rs. 1.17 lakh crore. The marketing year of vegetable oil, comprising of edible oil and non-edible oil, runs from November to October.

"Import of vegetable oils during oil year 2020-21 is reported at 135.31 lakh tonnes (13.53 million tonnes) compared to 135.25 lakh tonnes (13.53 million tonnes) during 2019-20," Solvent Extractors' Association of India (SEA) said in a statement. The import of vegetable oils has been at the lowest for the second time in last six years, it added. As per the data, edible oil import fell to 131.31 lakh tonnes in 2020-21 from 131.75 lakh tonnes in the previous year, while imports of non-edible oil rose to 399,822 tonnes from 3,49,172 tonnes.



In value terms, the import of edible oil rose to Rs. 1,17,000 crore in 2021-21 from Rs. 71,625 crore in 2019-20, SEA said.

Import of refined oil has marginally increased to 6.86 lakh tonnes in 2020-21 as compared to 4.21 lakh tonnes during 2019-20, while crude oil import marginally decreased to 124.45 lakh tonnes compared to 127.54 lakh tonnes.

"Crude and refined oil import ratio reached 95:5, as against 81:19 in 2016-17. The higher import of crude veg oil helped domestic refiners to have the better capacity utilization, employment generation and value addition in the country," SEA said.

During 2020-21, palm oil import increased sharply to 83.21 lakh tonnes as compared to 72.17 lakh tonnes during the previous year due to reduction in import duty on CPO (Crude Palm Oil) and lifting of restriction on import of RBD (Refined, Bleached and Deodorised) Palmolein.

The import of soft oil (soyabean, sunflower and other oils) decreased to 48.12 lakh tonnes from 59.58 lakh tonnes last year, consisting of 28.66 lakh tonnes of soybean oil, 18.94 lakh tonnes of sunflower oil, 0.52 lakh tonnes of rapeseed oil.

Palm oil share increased to 63 percent from 55 percent and soft oil share decreased to 37 percent from 45 percent from previous year.

Indonesia and Malaysia as usual, remained the major suppliers of RBD palmolein and crude palm oil to India, whereas, the crude soybean degummed oil is mainly imported from Argentina and Brazil while crude sunflower oil is mainly imported from Ukraine, Russia and Argentina.

The stock of edible oils at various ports as on November 1 has been estimated at 5,65,000 tonnes and pipeline stock at 11,40,000 tonnes, taking the total to 17,05,000 tonnes. The stock decreased from 20.05 lakh tonnes as on October 1.

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| <input checked="" type="checkbox"/> Magic Masala Kk | <input checked="" type="checkbox"/> Chilli Chatka Masala | <input checked="" type="checkbox"/> Mexican Cocktail Masala |
| <input checked="" type="checkbox"/> Chatax Masala | <input checked="" type="checkbox"/> Cheese & Herbs Masala | <input checked="" type="checkbox"/> Sizzling Barbeque Masala |
| <input checked="" type="checkbox"/> Peri-peri Masala | <input checked="" type="checkbox"/> Cheese Ball Masala | <input checked="" type="checkbox"/> All In One Namkeen |
| <input checked="" type="checkbox"/> Barbeque Masala | <input checked="" type="checkbox"/> Chilli Cheese Masala | <input checked="" type="checkbox"/> Tomato Masti Masala |
| <input checked="" type="checkbox"/> Cocktail Masala | <input checked="" type="checkbox"/> Punjabi Tadka Masala | <input checked="" type="checkbox"/> Pulpee Tomato Masala |
| <input checked="" type="checkbox"/> All Rounder Masala | <input checked="" type="checkbox"/> Tasty Masala | <input checked="" type="checkbox"/> Pizza Masala |
| <input checked="" type="checkbox"/> Noodle Masala | <input checked="" type="checkbox"/> Lemon Chilli Masala | <input checked="" type="checkbox"/> Finger Masala |
| <input checked="" type="checkbox"/> Pudina Masala | <input checked="" type="checkbox"/> Garlic Chilli Masala | <input checked="" type="checkbox"/> Mint Lachha Masala |
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MANUFACTURING ADDRESS:

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Delhi State Industrial & Infrastructure Development Corporation Ltd.
Plot No.74 A, DSIIDC Office Building, Ring Road, Lajpat Nagar-III, Delhi-110024
(REM Division)

No. DSIIDC/REM/43/Food Process. Ind./2020-21/ 266

Dated: 09th June, 2021

To

Bawana Food Industries Welfare Association (SPV),
(Kind Attention: Dr. Girish Gupta, Director)
G-17/47, Ground Floor, Sector-15,
Rohini, Delhi-110085.

Subject: Providing of land for setting up of Common Facility Center (CFC) under MSE-CDP of Ministry of MSME, at Bawana Industrial Area – reg

Sir,

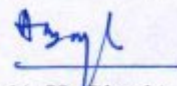
With reference to your request on the above subject, I am directed to convey *in principle* approval of the competent authority for providing of 2000-2500 sqm land as per requirement, on 'right to use basis', at Bawana Industrial Area for a lease period of 30 years (renewable), for setting-up of CFC for 'Food Processing Industries' with the financial assistance from Ministry of MSME under MSE-CDP, provided SPV agreeing to provide equity holding in the SPV to DSIIDC commensurate to the land premium of the land reckoned at 'no profit no loss rate' (institutional rate) as notified by Govt./DDA prevailing on the date of handing over of physical possession of the land. The details of location of land will be shared separately.

2. In addition, SPV shall be liable to pay Lease rent @ 2.5% of land premium per annum to DSIIDC from date of handing over of physical possession of the land, payable in advance in two half yearly installments by 15th January and 15th July every year. Penal interest @ 10% per annum will be charged for any delay in remitting ground rent in advance. Ownership rights of land shall remain with DSIIDC/GNCTD and the SPV shall have no right to alienate any interest in the said land and the building constructed thereon.

3. Detailed terms and conditions of providing land for the purpose will be communicated after receipt of confirmation of acceptance of the aforementioned broad terms duly approved by the Board of Directors of the SPV. Further, the area of land to be provided being approximate only, actual area of the land will be decided after receipt of building construction component of DPR.

4. You are, therefore, requested to coordinate further action in the matter accordingly.

Yours faithfully,


(A.K. Singh)

Divisional Manager (REM)

Copy for information to :

Executive Engineer & Estate Manager }
Bawana Industrial Area } With the request to kindly identify suitable vacant
land parcel for the purpose.

By E-mail/ Post

एम० एस० एम० ई० - विकास संस्थान
भारत सरकार
सूक्ष्म, लघु एवं मध्यम उद्यम मंत्रालय
शहीद कैप्टन गौड़ मार्ग
ओखला इंडस्ट्रियल एस्टेट के विपरीत
ओखला, नई दिल्ली - 110 020



Ministry of Micro, Small and Medium Enterprises
Government of India

MSME - Development Institute

Government of India
Ministry of Micro, Small and Medium Enterprises
Shaheed Captain Gaur Marg
Opposite Okhla Industrial Estate
Okhla, New Delhi - 110 020

F. No. : MSME-DI/ND/MSME-Expo&Summit2021/Dom. Fair/2021-22

Date : 13th.04.2022

To

The National President
Food Industries Welfare Association (FIWA)
G-17/47, Ground Floor, Sector -15
Rohini, Delhi – 110 085.

Subject : Administrative Approval on MIS portal without any financial involvement under Procurement & Marketing Support (PMS) Scheme guidelines - req.

Sir,

Kind reference is invited to your earlier letter No. FIWA/EXH/2022/0102-01, dated 25.03.2022 regarding 36th Edition of AAHAR-The International Food & Hospitality Fair, 2022 from 26th April, 2022 to 30th April, 2022 at Pragati Maidan, New Delhi, organised by India Trade Promotion Organisation (ITPO), New Delhi. The administrative approval on MIS portal without any financial involvement under component 5(A) : Participation of Individual MSEs in Trade Fairs/ Exhibitions under Procurement & Marketing Support (PMS) Scheme has been accorded by the O/o DC(MSME), New Delhi vide letter No. 5(8)/2021-22/PMS/Administrative Approval (Pt.1), dated 21.12.2021 (copy enclosed).

2. As you being the Associate Partner of ITPO for the event, this may kindly be noted that after the completion of the fair/ event/ exhibition a 'Detailed Event Report' must be submitted to this Office containing the following requisites :

- (i). Photographs of the fair/ event/ exhibition.
- (ii). Details of the MSEs participated in the fair/ event/ exhibition.
- (iii). Details of the B2B and B2C Business Volumes (in INR).
- (iv). Percentage of participating MSEs which were successful in having New Business Tie-Ups through the fair/ event/ exhibition.

Encls.: As above;

Yours faithfully

(Dr. R. K. Bharti)
Joint Director/ H.O.O.

फ़ोन/Phone : (91) 011-26838269, 26838068, 26838118 ; फ़ैक्स/Fax : (91) 011-26838016
e-mail : dcdi-ndelhi@dcmsme.gov.in ; Website : www.msmedinewdelhi.gov.in



File No. 12(4)2016/Misc/RCD/FSSAI
Food Safety and Standards Authority of India
(A Statutory body under Ministry of Health and Family Welfare)
(Regulatory Compliance Division)
FDA Bhavan, Kotla Road, New Delhi-110 002

Dated: 29.08.2019

To,

- (i) Commissioner of Food Safety of all States/UTs
- (ii) All Central Licensing Authorities

Subject: Clarification regarding Advisory dated 22.07.2019 on Free toys & gift items with Food Products -reg.

Reference is invited to FSSAI letter of even No. dated 22.07.2019 regarding the packing of the toys & gift items with Food Products.

2. In this regard, it is clarified that the ibid advisory is non-binding in nature and therefore, no coercive action against the FBOs may be initiated by Food Safety Regulatory Authorities against the FBOs solely on the basis of ibid advisory of FSSAI, unless the acts of the FBOs are in violation or contravention of relevant law. Further, the Food Safety Regulatory Authorities are also advised to assist FBOs to improve upon their production process to address the issue of packing of the Toys & Gift items with Food Products.

3. This issues with the approval of Competent Authority.

Yours sincerely,

(Dr. Shobhit Jain)
Executive Director (RCD)

Copy To:

All Stakeholders.
CITO, FSSAI: with a request to upload on website.



FOOD INDUSTRIES WELFARE ASSOCIATION (Regd.)

Regd. Off. -: G-17/47, Ground Floor, Sector-15, Rohini, Delhi- 110085

Ph.:011-27894505, 8744088884, E-mail: fiwa2002@gmail.com, Web: www.fifa.in

GST No.: 07AAAAAF6217D1Z6, PAN No.: AAAAF6217D

Registered under section 12A and 80G

Dr. Girish Gupta
President National
9811151444

Manoj Jain
Vice- President National
9810010036

Lalit Goel
Gen. Secretary National
9868183388

Navin Motani
Jt Secretary
National
9771137555

Sanjeev Rawat
Treasurer- National
9810723944

Mentor:-
Dr. Y.K.S. Rathore
Ex-Director
(Revenue Lab)
CBIT
9811589424

Legal Advisor:-
Mr. Piyush Gupta
Hony. Sec.
Bar Council of Delhi

Sandeep Bajaj
Vice- President North East
9954035100

Ripan Kochhar
Vice-President
Delhi
9899116455

Pankaj Goel
Vice President
Uttarakhand
9837093940

Aims & Objectives

Food Industries Welfare Association (FIWA) aims to achieve the following Primary objects & goals as an integral part of its Charter

- To incubate, promote, encourage and support Indian Food Processing Industries and raise the technical standards, product quality product safety & occupational safety standards to match global standards.
- To actively participate in evolving quality standards & product safety measures under the Food Safety and Standards Act-2006.
- To seek & actively pursue redressal of the problems of the Processed Food industry that impedes their growth and development.
- To actively represent, pursue and lobby with concerned Govt. Authorities for ensuring ease of doing business, customer & consumer friendly policies factoring India centric character of Industry i.e. Cottage, Small & niche sectors
- To conduct Workshops & Training Programmes to acquaint GMP, GHP & HACCP standards, Skill development Programmes, new Technological Developments etc. and also organize National/International Seminars, visits to Global Exhibitions & Seminars
- To encourage & support research projects to study technical problems, processing related issues relating to the Industry.
- To conduct and promote market research/market studies in India and abroad on processed food products with primary aim to help improve the value chain from Farm to Form
- To institute Awards and Scholarships to encourage Food Scientists and Technologists, Innovators, Processed Food Marketers, Administrators, Consultants etc who help in the growth and development of the Food Processing Industries in India.
- To publish a bimonthly technical Journal and monthly "E-Newsletter" as a non-profit activity, which aims to keep the food processing units abreast of the latest worldwide developments in Food Processing, new products & processes, additives, research programmes, regulatory issues etc.
- To provide a platform for dissemination and exchange of knowledge on all matters related to the industry and to offer advice to those concerned on the subject.
- To promote correct business practices in the Industry according to ethical codes of conduct, to maintain the dignity of the Industry and to emphasize on duties and obligations.
- To help eliminate unfair trade practices and to follow a code of conduct and ethics.
- To advise and assist the members on technical, regulatory, other relevant matters through pool of Technical & other Domain specialists & Associates.
- To represent the industry on all matters of common interest.
- To confer and /or to co-operate with other Associations and Institutions on matters of common interests and help cooperate or join with them in activities for a common cause.
- To establish means of communication and harmony between the authorities and the Food Processing industries for discussion of problems, if any, faced with Govt., Semi Govt., Municipal, Public and Private Organizations, to make efforts to find solutions to the satisfaction of all concerned and to generally contribute to the improvement of working conditions for the benefit of the members of the profession.
- To organize conferences, seminars, tours etc., in order to benefit and educate members industry and to promote, support and advance the food processing industries.

Navin K Agarwal
President
U.P.
9839068686

Y.K. Gupta
Vice-President
U.P.
9811394904

Samarpal Jawla
Gen. Secretar Sec.
Haryana
9990033381

Meenu Arora
Admin/PRO
8744088884



FOOD INDUSTRIES WELFARE ASSOCIATION (Regd.)

Regd. Off. -: G-17/47, Ground Floor, Sector-15, Rohini, Delhi- 110085

Ph.:011-27894505, 8744088884, E-mail: fiwa2002@gmail.com, Web: www.fifa.in

GST No.: 07AAAF6217D1Z6, PAN No.: AAAAF6217D

MEMBERSHIP FORM

Membership No.:

Membership Type:

To,

The Secretary

I wish to apply for the Executive/ Life/ General membership of FIWA.

Paste your latest
passport size
photograph

Company Name: _____

Member Name: _____ Designation: _____

Regd. Address : _____

_____ State _____ Pin Code _____

Factory Address: _____

_____ State _____ Pin Code _____

Website: _____ E-mail: _____

Telephone No.: _____ Mobile No.: _____

Nature of Business Activity: _____

I agree with the rules & regulation of FIWA and hereby remit a total sum of Rs. _____ towards the membership fee.

Date: Signature

*NOTE: Please provide copy of GST Registration Cert., Udyog Aadhar/ SSI Regd.

Signature

For Office Use Only

Approved/Refuse as Date

Membership Receipt No.

Introduced By For and On Behalf Of Membership Committee

..... Secretary
Signature of Introducer Food Industries Welfare Association

S.NO	Membership Type	Membership Fee (One Time Only)	18% GST (Refundable)	Total Amount	Bank Details
1	National Executive Member	Rs. 1,00,000	Rs. 18,000	Rs. 1,18,000	Payment can be made via cheque/DD made in favor of "Food Industries Welfare Association". For NEFT/RTGS: Bank Name: YES Bank Account Holder: Food Industries Welfare Association Account Number: 034888700000114 IFSC: YESB0000348 Branch Address: Shalimar Bagh, Delhi – 110088
2	Life Member	Rs. 11,000	Rs. 1,980	Rs. 12,980	
3	General Member	Rs.5,100	Rs. 918	Rs. 6,018	



Dr. Girish Gupta (Founder), Ph.D.

SEASONING FOR CHIPS / NAMKEEN / EXTRUDED SNACKS
(KURKURE, RING, PUFF ETC.) / INSTANT NOODLE / MAKHANA / FRYMES.

- | | | |
|-----------------------------|----------------------------|-------------------------------|
| ✓ Tangy Tomato Masala | ✓ Chana Dal Masala | ✓ Spanish Tangy Tomato Masala |
| ✓ Sweet Tomato Masala | ✓ Hing Jeera Masala | ✓ Kachha Aama Masala |
| ✓ Tomato Ketchup Masala | ✓ Navratan Masala | ✓ Munch Masala |
| ✓ Ring Tomato Masala | ✓ Chilly Tomato Masala | ✓ Magic Chips Mania Masala |
| ✓ Chatpata Masala | ✓ Matar Masala | ✓ Achari Masti Masala |
| ✓ Green Chilli Pasta Masala | ✓ Khatta Meetha Masala | ✓ Dahi Papdi Masala |
| ✓ Cream & Onion Masala | ✓ Instant Noodle Masala | ✓ Biryana Masala |
| ✓ Magic Chips Masala | ✓ Chana Jor Garam Masala | ✓ Aloo Chat Masala |
| ✓ Magic Masala Kk | ✓ Chilli Chatka Masala | ✓ Mexican Cocktail Masala |
| ✓ Chatax Masala | ✓ Cheese & Herbs Masala | ✓ Sizzling Barbeque Masala |
| ✓ Peri-peri Masala | ✓ Cheese Ball Masala | ✓ All In One Namkeen |
| ✓ Barbeque Masala | ✓ Chilli Cheese Masala | ✓ Tomato Masti Masala |
| ✓ Cocktail Masala | ✓ Punjabi Tadka Masala | ✓ Pulpee Tomato Masala |
| ✓ All Rounder Masala | ✓ Tasty Masala | ✓ Pizza Masala |
| ✓ Noodle Masala | ✓ Lemon Chilli Masala | ✓ Finger Masala |
| ✓ Pudina Masala | ✓ Garlic Chilli Masala | ✓ Mint Lachha Masala |
| ✓ Aloo Bhujia Masala | ✓ Sweet Thai Chilli Masala | ✓ Tomato Tikka Masala |



**SEASONING
& READY MIX
SPICES FOR
COMMERCIAL &
INDUSTRIAL
PURPOSE**



CORPORATE OFFICE :

G-17/47, Sector-15, Ground Floor, Rohini, New Delhi - 110085 (INDIA)

Mob : +91 9811151444, 9810290977

Web : www.foodeesgroup.com | www.sfequipmentsexim.com | www.foodeesconsultants.com

E-mail : foodees.drgupta@gmail.com

MANUFACTURING ADDRESS :

M-113, Sec-2, Bawana Ind. Area, Delhi-110039

M: 9540354524

FOODEES GROUP



Dr. Girish Gupta (Founder), PhD

★ END TO END PROJECT MANAGEMENT SERVICES

- Project Idea, Market Survey, Plant Module, Project Reports
- Assistance in Financing, subsidies cost optimization
- Product Trials & Plant commissioning

★ PRODUCT DEVELOPMENT & TECHNOLOGY TRANSFER

★ MAN POWER RESOURCING TRAINING & SKILL DEVELOPMENT

★ GTM STRATEGY-SALES, DISTRIBUTION & MARKETING

★ AUTOMATIC PLANTS IMPORT - EXPORT - COMMISSIONING

- Extruded, Roasted & Fried Products
- Automatic Fortified Rice Kernel Line
- Automatic Potato, Corn Wafers
- Automatic Corn, Puffs
- Automatic Tortilla
- Carbonated & fruit drinks
- All Bakery (Biscuits, Breads, Cookies, Cakes, Rusks, Khari)

★ CUSTOMISED ENGINEERING & PACKAGING SOLUTIONS



Automatic Fortified Rice Kernel Line



Our Prestigious Customers



CORPORATE OFFICE :
 G-17/47, Sector-15, Ground Floor, Rohini, New Delhi - 110085 (INDIA)
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 Web: www.foodeesgroup.com | www.sfequipmentsexim.com | www.foodeesconsultants.com
 E-mail: foodees.dr.gupta@gmail.com

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 M: 9310290977

INNOVATION CENTRE :
 KH. NO. 154/526, G.F., Viji, Pooth Khurd,
 Landmark Near Bhagpath Motors, Delhi-110039
 M: 9310290977

CHINA
 Room No. 301, Unit 3, Building 49, No. 2,
 Yinhai District, Yihai, China
 Pcs Code - 322808